



Agenda

Role of Field Instrument accuracy in Production Accounting and Losses

Business Challenges

Using Sigmafine to Identify Measurement Issues

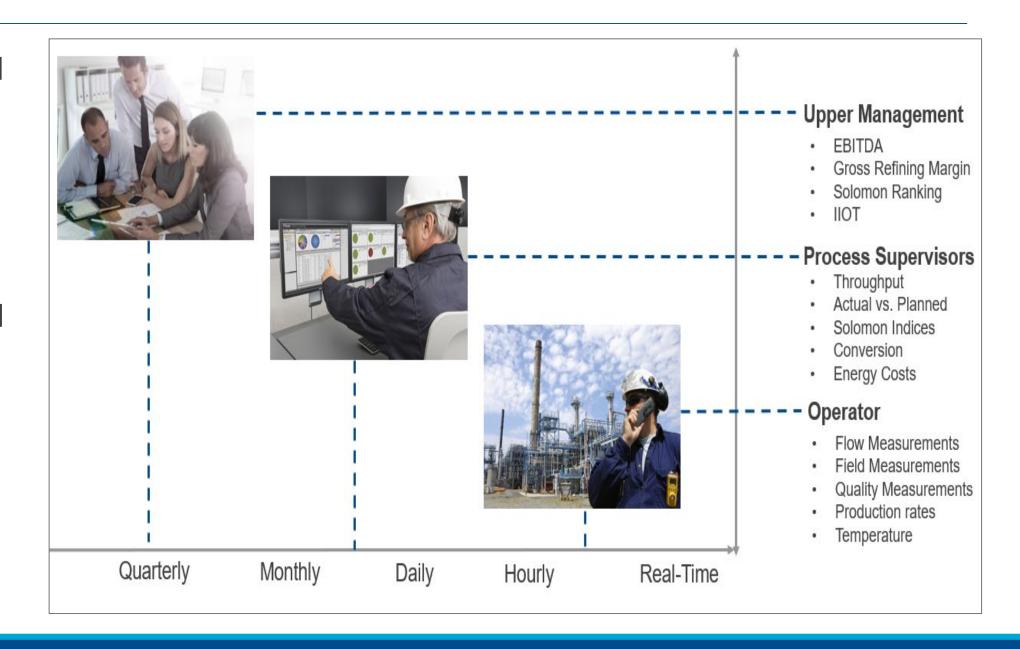
Current Measurement Technologies and Standards

Recommended Practices for Improvement



Typical Refinery Losses

- With poor instrumentation and procedures: 1.5-2.5% mass
- With average instrumentation and procedures: 0.7% - 1.5% mass
- With good instrumentation and procedures: < 0.5 % mass
- Good information enhances business
 - functions:
 - Planning and scheduling
 - Process Operations
 - Management Decision



Mass losses for the overall refinery must be less than 0.5% to meet Solomon Index reporting requirements



Why Mass Balances Matter



Profitability

- Not overpaying for what you buy or getting underpaid for what you sell
- You are getting paid for on what your custody measurement is reading not on your reconciled measurement
- Assurance, control, and validation of movements (i.e. theft prevention)



HSE

- Accurate emission reporting to avoid overpaying fines
- Accurate reporting of Energy Intensity Index (EII)
- Ensure not operating above design limits



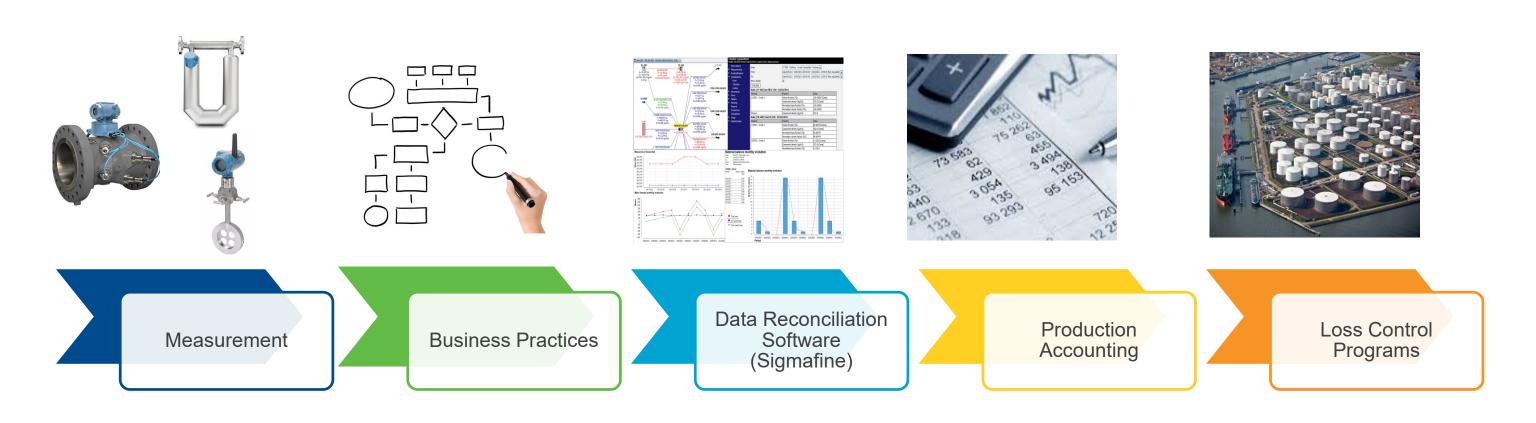
Process Optimization

- Pinpointing of losses early
- Identification and minimization of unaccounted losses
- Unit performance optimization by calculating efficiencies, catalyst conversions and yields

Savings of \$2-10 million per year for an averaged sized refinery



Refinery Loss Control Process



Flow measurement is the foundational step for production accounting and loss control

Case in Point



Scale of theft at Shell's Singapore refinery much greater, court documents show

Around \$150 million worth of oil was stolen from Shell's biggest global refinery over several years, <u>Singapore</u> court documents reviewed by Reuters show, far more than reported when police first revealed the heist earlier this year.

"Fuel is both ubiquitous and untraceable, making its theft a seemingly low-risk criminal operation compared to something like drug smuggling or arms trafficking, where the concern about being caught is much higher," said Ian Ralby, a maritime crime expert who works with both the U.N. and the U.S.-based

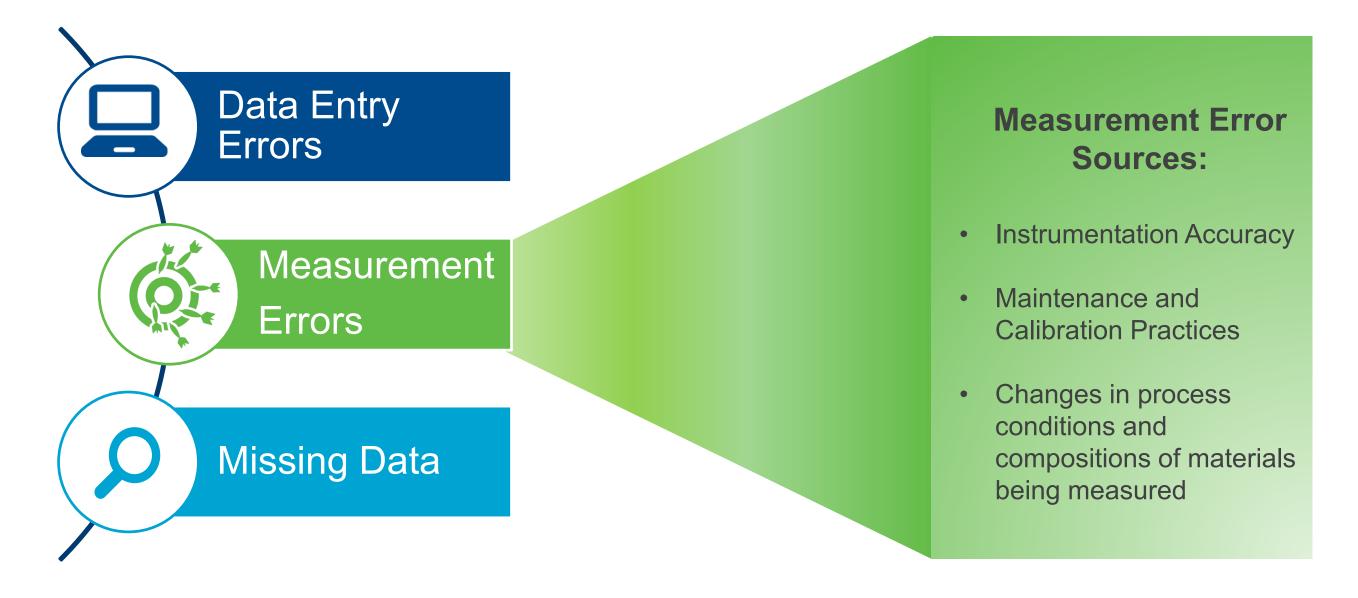


Shell has taken measures to avoid repeat incidents:

"These include closer monitoring of products moving in and out of Bukom, tightening vessel management procedures, and stepping up ethics and compliance training," the spokeswoman said in an emailed statement to Reuters on Thursday.



Challenges With Closing Mass Balances

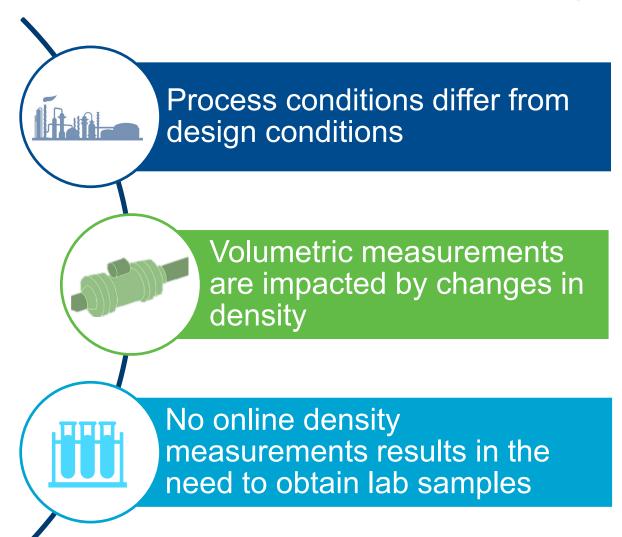


Accurate flow measurements are key to accurate mass balances



Refinery Plant Wide Mass Balance Challenges

Flow Measurement Challenges



Sources of Error

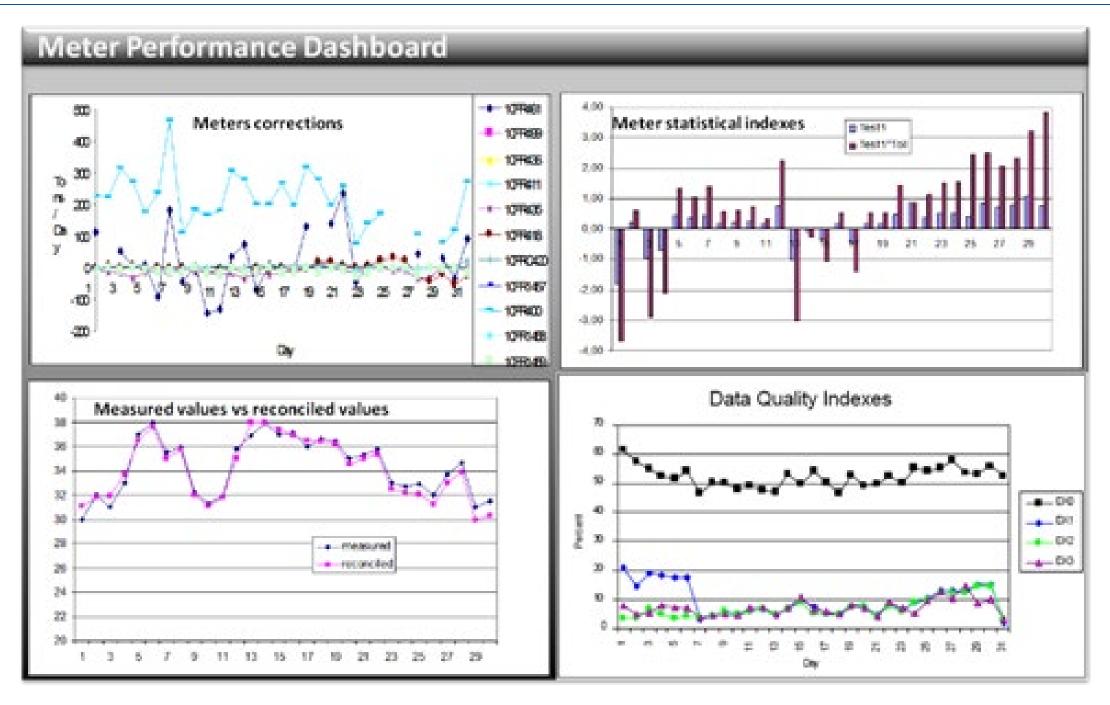
- 1. Crude Import Custody
 Transfer Measurement
- 2. Density Measurements
- 3. Natural Gas Measurements
- 4. Fuel Gas
- 5. Inventory Changes

Additional Sources:

- 1. Coke
- 2. Flare



Meter Performance from Sigmafine



How Sigmafine® works

Build Model

- How the process information is related
- Plant, Process unit, Business Unit, Unit operations, Equipment, Process, etc.

Apply Engineering Principles

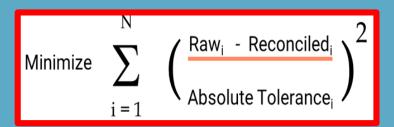
- Automate calculations
 - Simple PT Compensations/UOM/M to V conversions
 - Comples Eq. of state (e.g. Peng Robinson), Property estimation (e.g. Klosek McKinley)

Apply Conservation Principles & Analysis Rule(s)

- Σ In- Σ Out + Σ Generation + Σ Consumption- Σ Accumulation = 0
 - Analysis Rules: Mass, Energy, Composition, Properties

Solve Model for minimal error

Error Minimization (SSR)





Data Quality KPI - Case

DX Indicator	Value	Used for assessing
DX0 – Redundancy	> 85 %	Sufficiency of flow measurements
DX 1 – Imbalance	< 10 %	Overall quality of a set of measurements
DX 2 – Reconciled Correction	< 5 %	How much correction required to reconcile
DX 3 – Tolerance	DX3 > (DX2, DX1)	How well the tolerances are assigned
DX 4 – Reconciled Difference	< 0 (negative)	Level of distortion between reconciled and measured

- → Generate prescriptions for improving data over time
 - Classic example: stack ranking of bad meters



Indirect Benefits of Sigmafine

Improving & sustaining meter reliability



Custody Measurement Types

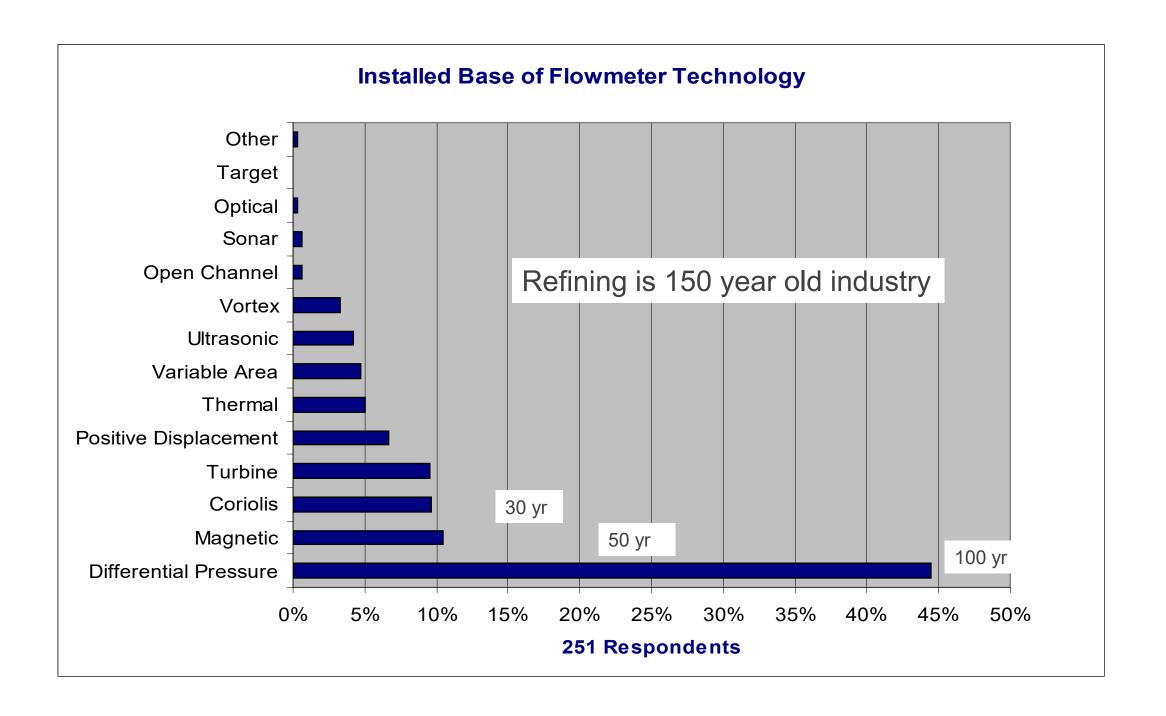
- Mass and Volumetric Flow Meters
- Automatic Tank Gauges (ATG)
- Marine Vessel Gauging
- Manual Gauging
- Truck and Rail Car Outages
- Weigh Scales







Distribution of Flowmeter Technology





Historical Practice for Mass Balance Meters – Use Volumetric Technologies

Orifice dP Meters for Process Applications

Advantages

- Greatest application flexibility
- Low purchase price
 - Independent of line size
 - Cost effective for larger line sizes

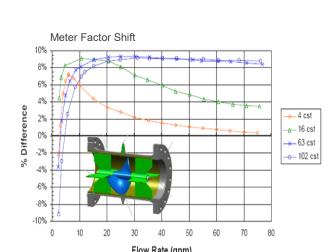
Limitations

- Poor accuracy when uncompensated, 1-5%
- Moderate accuracy when compensated: 0.5-1.5%
 - Having a known fluid density is the key to achieving this accuracy
- Accuracy degraded by orifice plate wear, difficult to detect
- Impulse lines can plug

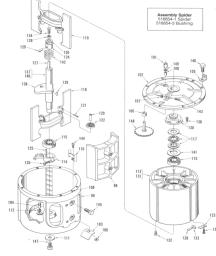


Mechanical Meters for Custody Transfer Applications

- Metering performance affected by fluid properties
- Extensive moving/wearing parts
 - High maintenance
 - Meter factor shift
- NEED to be frequently checked and adjusted









Coriolis Meters Eliminate The Largest Sources of Measurement Error in Mass Balance and Custody Transfer Applications

Direct Mass and Density Measurement

 Not affected by changes in composition, viscosity, temperate, pressure, conductivity

Rangeability

- 20:1 for custody
- 100:1 for non-custody

Measurement accuracy

- At 20:1 turndown:
 - Mass Flow Rate: ±0.1 (optional 0.05 %)
 - Volume Flow Rate: ±0.1% (optional 0.05%)

No flow conditioning or straight runs required

Not dependent on flow profile

- Measures difficult and/or viscous fluids
 - Liquid asphalt and molten sulfur
- Bi-directional Measurement
- Low Maintenance
 - No moving parts



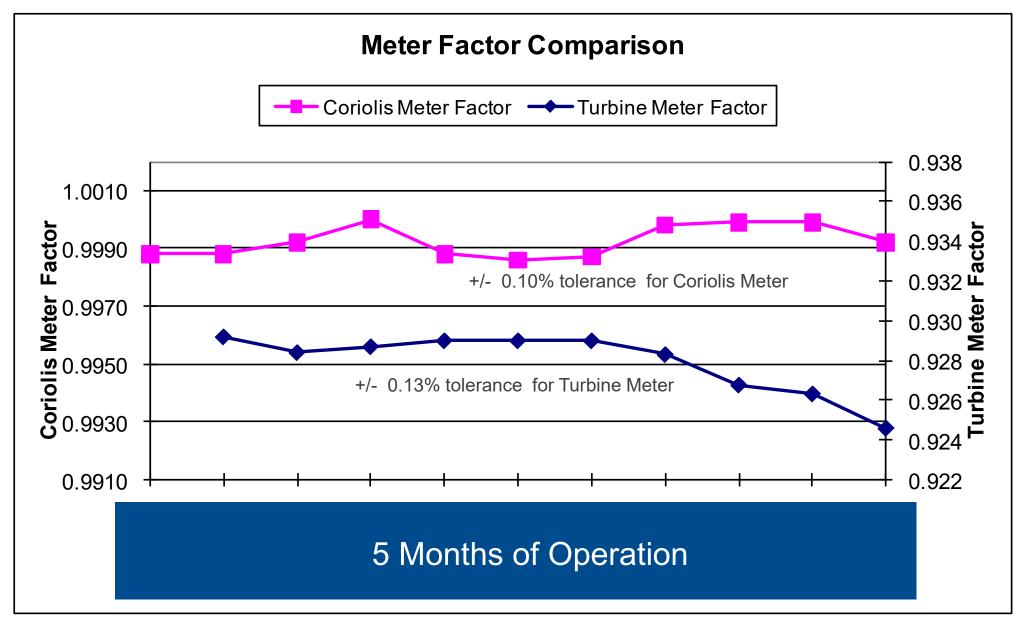
 Provides notification of the fluid being single phase, moderate entrainment, and severe entrainment

Smart Meter Verification (SMV)

- In-situation testing of meter integrity tube stiffness, sensor components, transmitter electronics
- Extend calibration cycles



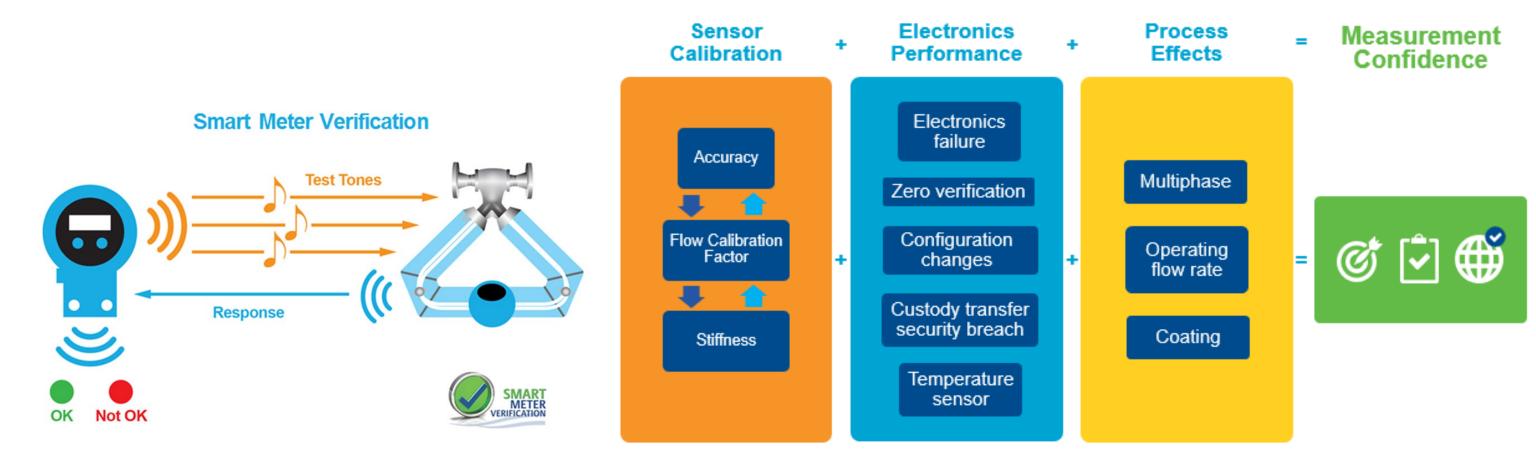
Long Term Meter Factor Stability



Results of proving a CMF300 and 4" Turbine meters with 18" Brooks Compact Prover on LPG in refinery in Brazil.

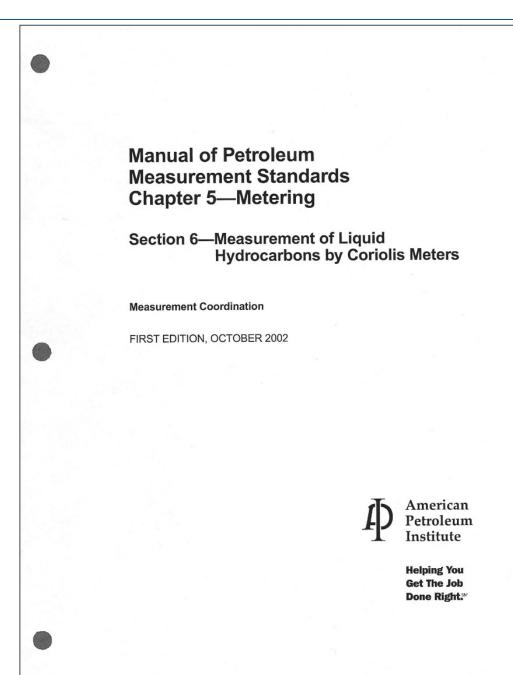


Smart Meter Verification Delivers Confidence in Measurement





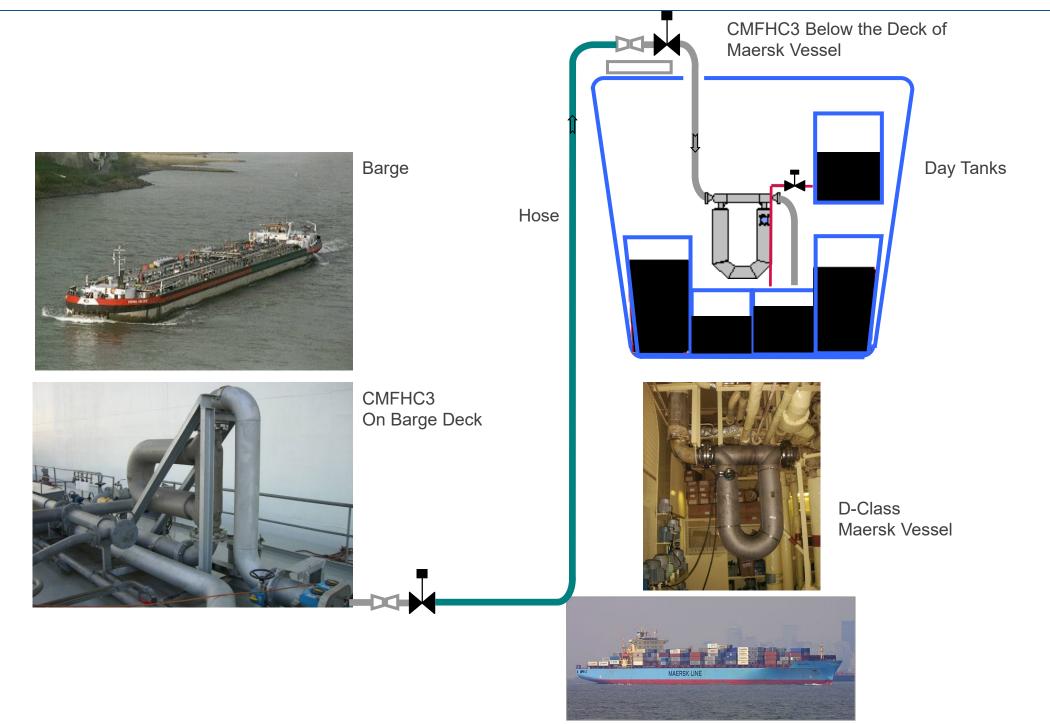
Standards for Coriolis Meters





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Example: Tanker Lightering using Coriolis

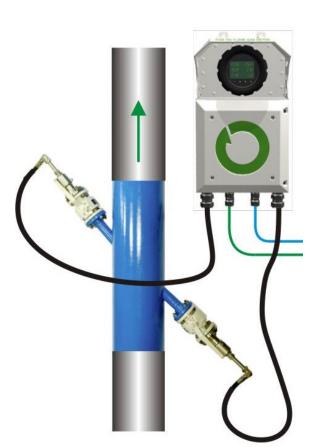




Common Sources of Error for Refinery Mass Balance Flare Measurement

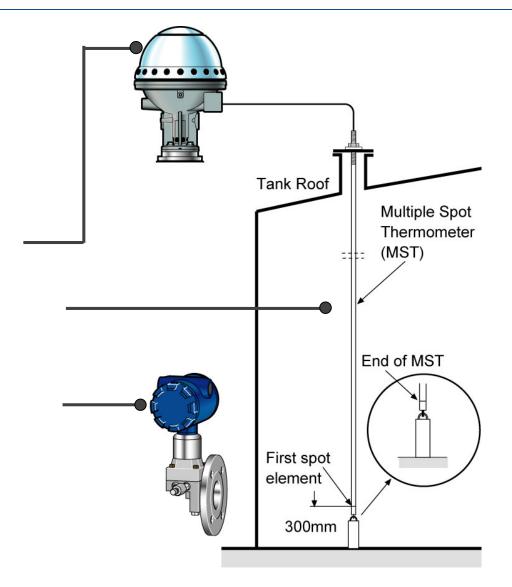
Flare

- Losses through flare are typically the largest source of identifiable loss
- Measurement challenges:
 - Wide turndown requirements
 - Widely changing compositions
 - Very low gas pressure
 - Fully developed flow profile at low end difficult
- Uncertainty is often above 10% at the low end but technology advances can significantly improve that performance
- Measurement technology:
 - Ultrasonic meters + Gas composition analysis either by lab sampling, GC or Mass Spectrometry
 - Technology enhancements for ultrasonic meters resulting in improved accuracy
 - MW calculations using sound speed of the gas
 - Correction factors from computational fluid dynamics

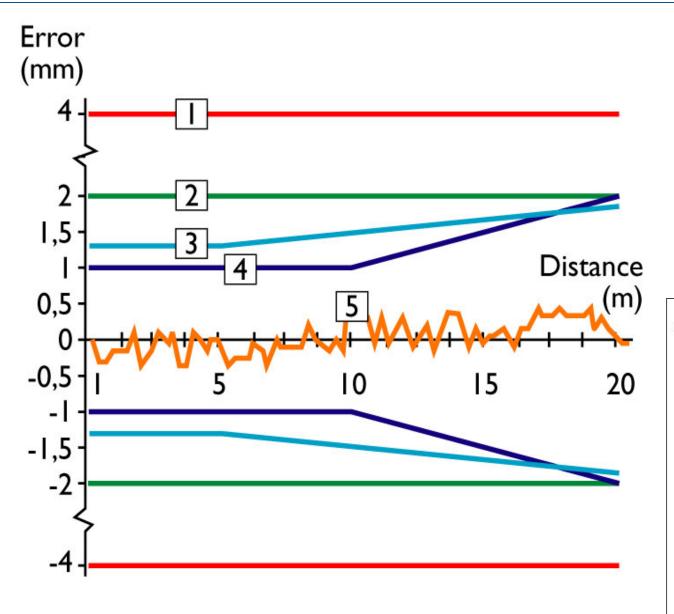


Custody Transfer and Inventory Tracking – ATG (Radar)

- For the calculation of a transferred quantity the tank gauging system requires:
 - Level, at start and end of transfer
 - Average product temperature, at start and end of transfer
 - Density (or API gravity), at start and end of transfer.
 - Base Sediment & Water
 - Tank Strapping Table



Accuracy of Automatic Tank Gauging



- 1 API \pm 3/16" (4 mm)
- 2 PTB, Germany
- 3 NMi, Netherlands
- 4 OIML, International
- 5 TankRadar

Manual of Petroleum Measurement Standards Chapter 3—Tank Gauging

Section 1B—Standard Practice for Level
Measurement of Liquid
Hydrocarbons in Stationary
Tanks by Automatic Tank
Gauging

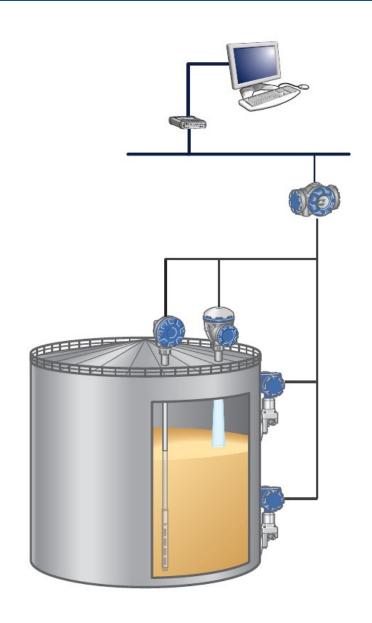
APPENDIX B—ACCURACY REQUIREMENTS FOR ATG (See Note)

Requirement	Custody Transfer	Inventory
Factory calibration	1 mm (1/16 inch)	3 mm (¹ / ₈ inch)
Effect of installation	3 mm (1/8 inch)	n.a.
Initial verification	$4 \text{ mm } (^3/_{16} \text{ inch})$	25 mm (1 inch)
Subsequent verification	$4 \text{ mm } (^3/_{16} \text{ inch})$	25 mm (1 inch)
Frequency of verification	monthly	quarterly

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Uncertainty of Tank Volumes and Mass is highly dependent on instrumentation and maintenance of the tank

- Tank Gauging System Installation Method
- Uncertainty in Tank Capacity Table
 - Calibration method
 - Maintenance of strapping table
- Uncertainty in Average Product Temperature
 - Multi-spot
- Uncertainty in Density Measurement
 - Manual sampling (sampling procedure and laboratory)
 - Automatic (precision of the pressure transducer)
 - Stratification of fluid in the tank





How to Improve Mass Balances

Evaluate your current closure of your mass balances

- How does your refinery wide balance compare to your target or expected benchmarks?
- Are there some process units that are more difficult to close?

Use Sigmafine to identify measurement issues

KPI's to evaluate current systems and help to prioritize

Critical balance points to prioritize

- Crude import
- Crude charge to the crude unit
- Conversion unit feed rates
- Primary products for accurate yield data
- Unconverted bottoms

Perform an audit of prioritized measurements

Understand contributions to measurement uncertainty and the overall accuracy and possible biases



Key Takeaways



Need to understand where there are missing or inaccurate measurements through the use of Sigmafine



Using traditional technology in mass balance applications result in inaccuracies



Accurate data is needed to make better operational decisions that in return result in better reconciliation, reducing losses, process optimization, and savings



Emerson combined with Sigmafine have the technologies and expertise to help you improve your mass balances

